

SAGEMCOM ANNOUNCES 2013 PARTNER OF THE YEAR AWARD WINNERS

SAGEMOOM TO RECOGNIZE TOP PARTNERS OF THE YEAR IN NORTH-AMERICA IN THREE DIFFERENT CATEGORIES

Montreal, Canada (September 4th, 2014) - Sagemcom, a global leader in advanced fax solutions for IP networks, has announced the North-American winners of the 2013 Partner of the Year awards. This annual award celebrates the top partners and resellers that have demonstrated strong expertise of XMediusFAX[®] solutions and are engaged in high levels of collaboration with Sagemcom.

Partnership plays a fundamental role in our continued business success. Sagemcom is committed to teaming up with the right industry experts and providing them with the state of the art products and support they need to succeed at serving the market and delivering real value to their customers. Sagemcom is continuously helping its partners to grow their businesses, generate new opportunities, increase profitability and maintain competitive edge within the industry.

Every year, Sagemcom proudly highlights the partners that helped increase the awareness and influence of XMediusFAX[®] products within the FoIP and Cloud fax markets. With the Partner of the Year awards, Sagemcom's premier global partner recognition program, we recognize our partners' commitment to delivering business excellence.

This year, Sagemcom is pleased to put the spotlight on 3 North-American partners in the following categories:

- Global Partner of the Year 2013: Xerox

"This recognition underscores the close collaboration between Xerox and Sagemcom, which represents a shift in the way organizations approach electronic document delivery", said Arnold Hackett, VP Alliance and Partnership Management/GDG at Xerox. "As we look to simplify business operations for our customers we see great value in our partnership with Sagemcom."





- UC Partner of the year 2013: Presidio

"We are once again very happy to be chosen as Partner of the Year by Sagemcom. Thanks to our combined solutions, we are helping businesses to integrate a powerful FoIP platform with their UC environment. We look forward to growing and expanding our partnership even more in the upcoming years", said Steven Kornfeld, VP Corporate Alliances at Presidio.

- Fastest growing Partner of the Year 2013: Sirius Computer Solutions

"These award winners have excelled in growing our mutual businesses and developing a strong partnership with Sagemcom", stated Jean Champagne, General Manager of Sagemcom Canada. "We are proud to emphasize their efforts and achievements through the 2013 Partner of the Year award."

About Sagemcom

Sagemcom is a French international group that operates on broadband (digital homes, decoders, box Internet, telephony and multimedia terminals), Telecom and energy (telecommunication infrastructures, smart meters, and energy management), and document management (printing terminals, software and solutions, dematerialization) markets.

With a turnover of over 1.2 billion Euros, Sagemcom employs 4,200 people across the five continents and is European leader in most of its key markets. Sagemcom aims to become a world leader in high added value communicating terminals.

Sagemcom is strongly committed to sustainable development through its product life cycles: eco-design, energy consumption, and an ethical charter applicable to all its suppliers.

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